Branch Manager Trainee, Fremont, CA

Join the World’s Largest Car Rental Company as a Branch Manager Trainee! As a Branch Manager Trainee, you are responsible for driving your own career, we just provide the fuel! Each year, many talented people join Hertz, and the best become future Branch Managers of our Hertz Local Edition branches.

Our program provides hands-on training in: sales, operations, customer service, finance & accounting management, revenue management, fleet management, and most importantly: people management. Hertz rewards its employees with competitive compensation packages including: hourly pay, overtime pay, and performance based bonuses. Our successful training employees have the ability to earn up to $40,000k a year upon achievement of all company goals. You will also receive the use of a company car upon entry into the Branch Manager ranks.

The Hertz program provides a clearly defined career path to a Branch Manager in as little as 1 year! Your journey with Hertz will start off as a Branch Manager Trainee, quickly progressing into a Management Associate, while quickly gaining experience for a future Branch Manager role.

As a Branch Manager Trainee, you will be responsible for:
- Supporting achievement of location sales and margin goals
- Ensuring positive customer experience, making Hertz #1 in car rental company experience
- Achieving individual sales goals and customer service goals
- Growing sales utilizing business-to-business sales tactics
- Support branch’s business plan by assisting the Branch Manager
- Upholding company standards by ensuring cars are presentable to customers
- Clean and service facilities to ensure customer satisfaction

In addition to our competitive compensation package, Hertz also provides world class benefits, which include:
- Medical, Dental, and Vision Insurance
- Life Insurance
- Tuition Reimbursement
- Up to 4 weeks of paid vacation a year (* depending on employment level)
- Hertz Pension Plan with Company Matching Contribution
- Employee Discounts

*Successful candidates will initially be employed in our Branch Manager training program as a Manager Trainee.

To be successful in this role, our ideal employees typically have:
- Previous held Leadership roles i.e., Campus, Community or Sports
- Previous sales and/or retail customer service experience
- Strong communication and multitasking skills
- Ability to drive multiple types of vehicles
- Ability to read and understand driving directions and maps
- Proficiency in English
- Valid driver’s license in good standing
- Minimum Associates Degree

Physical Requirements:
Applicant must possess all auditory, speaking and communicating capabilities necessary to complete the responsibilities detailed above. The essential functions of this position include, but are not limited to, the following such as sitting, standing, walking, bending and twisting, climbing, driving, speaking, hearing, writing, lifting, typing, filing, seeing, and reading. Knowledge of equipment operation such as computer terminal, telephone, portable, copy machine, and fax machine is required.
Hertz is a Drug-Free Workplace. All employment is contingent on successful completion of drug and background screening.

Apply for position at Hertz.jobs search by location!

All candidates with a college degree are encouraged to apply.