ROUTE SALES DRIVER – STRAIGHT TRUCK

Job Description:

Berkeley Farms LLC, a division of Dean Foods, the nation's leading processor and distributor of fresh milk and other dairy products has opportunities for excellent Route Sales Drivers at our Hayward location. At Berkeley Farms, our employees enjoy a great work environment and an outstanding and competitive benefits package which includes health, dental, vision, life, LTD, vacation, sick leave and pension plans through Teamsters Local 853.

The Route Sales Driver is responsible for operating a Straight Truck to deliver products to customers in an assigned route. The position involves loading, preordering, delivering, product accounting and other functions involved in servicing a variety of customers.

- Deliver product to customers in an efficient, timely, courteous and accurate manner.
- Ensure that all accounts are maintained according to the published schematics.
- Secure and maintain distribution of all authorized company products.
- Promote the addition and sales of new products.
- Ensure sufficient route inventory levels to meet customer demands while adhering to account inventory control and company distribution procedures.
- Submit all customer paperwork and deposits daily; including invoices, load orders, and handheld reports.
- Maintain proper handheld records for all accounts.
- Load or unload cases of product manually with hook, handcart or pallet-jack onto and off the truck. Ensure load is properly secured. Collect empty cases.
- Resolve customer complaints.
- Stock and/or rotate product on shelves or in cold room.
- Reset product displays.
- Must maintain idle time to company standards / Xata requirements.
- Must be able to complete assigned route within DOT time regulations.
- Implement and maintain plan o gram integrity and Point of sale material where needed.
- Maintain a valid Class A and current DOT medical card. Per Company and/or DOT regulations, report any moving violations to management immediately.
- Checks load security prior to travel and at each stop, making adjustments when needed.
- Know and comply with all Department of Transportation regulations per the Federal Motor Carrier Safety Regulations handbook.
- Complete all daily DOT and customer paperwork including delivery tickets, pre and post trip inspections, driver logs, and vehicle service reports.
Utilizing continuous improvement mindset, assist in identifying opportunities to improve processes.
Know and comply with all Department of Transportation regulations per the Federal Motor Carrier Safety Regulations handbook.
Follow Good Manufacturing Practices.
Maintain a clean, sanitary and safe work area.
Follow all required work safe practices. This would include wearing of all required PPE in designated areas, confined space safety, safe chemical handling, fall restraints, etc.
Responsible for food safety, pre-requisite programs and food quality related to designated area. Report any food safety and food quality related issues to management immediately.
Perform other duties as assigned.

Job Requirements
- High School Diploma or GED preferred; and one to two years related experience and/or training; or, equivalent combination of education and experience.
- Able to add, subtract, multiply and divide in all units of measure, using whole numbers, common fractions and decimals.
- Experience within the food and beverage industry preferred.
- Must be able to drive, stand, walk, kneel, lift and bend required for virtually the entire shift. Balance - pulling product, climb in and out of truck. Ability to lift and/or move up to six cases on hand truck. (Cases weigh 20 to 55 lbs.).
- Must be able to work in indoor and outdoor environment with moderate noise, sometimes slippery floors. Temperature range from 34-120 degrees F.
- Must be willing to work flexible hours including overtime, weekends and holidays.
- Be able to effectively work in a team environment.
- Effective verbal and written communication skills.
- Ability to work in a fast paced environment.
- Must possess and maintain a CDL Class A with Air Brake.
- Must have a clean driving record.
- Must be able to pass all medical exams, drug and background checks (including criminal).

Dean Foods Company is an Affirmative Action/Equal Opportunity Employer. M/F/D/V