

CHABOT COLLEGE GRANT DECISION-MAKING MATRIX - “GO/NO GO”

Project Agency and Title:											Decision: ___ Go ___ No Go	
Bid Factors	Weighted Decision Criteria											
	Negative				Neutral			Positive				
	0	1	2	3	4	5	6	7	8	9	10	
1. FIT WITH COLLEGE MISSION, STRATEGIC PLAN, RESEARCH FINDINGS	Does not align with the College mission and plan				Marginally matches the College mission and plan			Helps fulfill the College mission and plan				
2. BACKGROUND (Expertise of College in project area)	Weak in area or totally new area to College				Average experience in this area			Strong experience in this area				
3. PROPOSED COLLEGE PRINCIPAL INVESTIGATORS	Poor in-house team with few available known new hires				Good in-house team, with good available new hires			Superb in-house team, with superb known new hires				
4. FINANCIAL POTENTIAL (Return on investment)	Poor short term, poor long term, likely to cost College				Questionable long-term, questionable short-term			Excellent long term and short term, likely to yield a margin				
5. TEAM MEMBERS (college's partners and major subcontractors)	Partners and subcontractors dilute/weaken effort				Partners and subcontractors have no major effect			Partners and subcontractors have enhancing effect				
6. NEED (clear documented community need, internal need from Research Findings, etc.)	Only anecdotal qualitative information				Some data to document need, however not strong information			Multiple qualitative and qualitative third party data sources				
7. COMPETITIVE ASSESSMENT (Competition and funding probabilities)	Competition is very strong, odds are under 10%.				Open competition, odds are 10-50%.			Open competition, odds exceed 50%				
8. CAPABILITY TO EFFECTIVELY RESPOND	Do not have staff time to adequately respond				Stresses staff time, but are able to respond			Have staff time to develop highly competitive proposal				
9. FUNDING AGENCY CONTACT, HISTORY, AND RAPPORT	College is unknown to this agency and staff				College is known to agency and staff			College has well-developed working relationships				
10. COLLEGE RESOURCES (Space, personnel, matching funds)	Requires significant investment of college resources				Requires marginal investment of college resources			Requires minimal investment of college resources				
Total Score (Sum of scores for each factor evaluated)												